CONFERENCE PROGRAM JUNE 19, 2018



13.00 - 13.30 **REGISTRATION**

13.30 - 13.45 WELCOME WORDS

Sao Jose dos Campos City Hall, Alberto Marques, Economical Development and Innovation Secretary of São José dos Campos

13.50 – 14.30 THE PROGRESS OF THE GRIPEN PROGRAMME IN BRAZIL

<u>Speakers</u>: Luis Hernandez, <u>Industrial Cooperation Director for the Gripen BR program</u>, <u>SAAB</u> and Marcelo Lima, <u>General Director of Saab's aerostructures plant in Brazil</u>, <u>SAAB</u>

14.35 – 15.05 O PAPEL DO BRAZILIAN AEROSPACE CLUSTER COMO FACILITADOR NO ACESSO AO MERCADO BRASIL

<u>Speaker</u>: Anderson Luiz Ribeiro de Sá, <u>Director – Senior Trainer in Business</u> Excellence, <u>INTERAGERE</u>

15.10 – 15.40 QUALITY AS A COMPETITIVE ADVANTAGE

Speaker: Valério L. Araujo – Embraer Supplier Quality Director, EMBRAER S.A

15.45 – 16.15 ARE YOU AWARE THAT AFTER AN AIRPLANE IS SOLD, CUSTOMERS USUALLY SPEND THE SAME AMOUNT OF THE AIRCRAFT VALUE ON EVENTS OF SCHEDULED AND UNSCHEDULED MAINTENANCE TASKS? THESE EVENTS INCLUDE NEW AND USED PARTS, REPAIRS, CHECKS, ENGINEERING, AMONG OTHERS. ARE YOU PREPARED TO BE PART OF A MARKET WORTH ROUGHLY \$80 BILLION DOLLARS A YEAR? COME AND FIND OUT MORE IN THIS SESSION.

Speaker: Valério Salgado – Aftermarket Suppliers Management, EMBRAER S.A

16.20 – 16.50 BUILDING DISRUPTIVE BUSINESSES TO SHAPE THE FUTURE OF URBAN AIR MOBILITY Speaker: André Stein – Head of Strategy, EMBRAER X

16.55 – 17.25 LOGÍSTICA COMO FACTOR COMPETITIVO PARA O SECTOR AERONAUTICO BRASILEIRO Speaker: Alexandre Gulla, Founder & CEO, AGS